

**THINH, HUYNH QUY****SUMMARY:**

My name is Thinh, I have 17 years in building and deploy big solution for big company. My current position is PMO, current job is build and deploy New retail solution for Seedcom Group. I'm in charge for New Retail live and to be advantage competitive for all child company of Seedcom Group.

“New Retail” concept was created by Jack MA in 2016:

“Pure e-commerce will be reduced to a traditional business and replaced by the concept of New Retail—the integration of online, offline, logistics and data across a single value chain.”

I graduated Polytechnical University HCM city in 2002 in computer scientific.

I worked for FPT software, Global Cyber Soft, Qand.me, Seedcom and the current is Haravan member of Seedcom group.

**Expertise in business:**

- Master in New retail (technology + retail)
- *Master in Omni channel (online + offline)*
- Multi stores- multi location (300 stores).
- Master system in Fashion and F&B.
- Startup environment
- Solution for TheCoffeehouse, Juno, HnossFashion, EvaDeEva, Pizza4p, Haravan
- Internal Organization Communication
- HR management 17,000 employee in 5 companies,
- Master in Workflow management
- *Master in Ecommerce*
- *Master in Offline store*
- *Master in Supply chain management*
- *Master in Call center, Facebook channel*
- *Master 5 start service (Happy call, deploy promotion, visual store valuating)*
- *Big company and group company*
- *Build technology to be competitive advantage*

**Expertise in management:**

- Project management (PMP)
- Software development process
- Estimation cost and planning.
- Performance management.
- Build team from scratch team
- Build software product from scratch.
- Effective Communication
- Conflict management,
- Coordination
- *Big project management in multi-site multi location*
- *Expert in OKRs and Mission control*
- *Breakthrough leadership (Vanto Group)*

**Expertise in technical:**

- Web application, ecommerce, retail domain and social network.
- Mobile application.
- Cloud system and application
- Integration ERP system Oracle and SAP
- Build high available and scale system.
- Micro services, scale service
- DBMS: Oracle, MySql, MS SQL
- Magento, OpenERP, Oracle EBS, SAP ERP
- Other technologies: Spring, Hibernate, java, .net, Reactjs, Nodejs, react native, IOS, Android.
- Web server and application server: IIS, JBoss, Tomcat,

**CAREER HISTORY AND EXPERIENCE:****Jul.2015 – Now:***Seedcom group***Development manager****New retail solution**

*This is the big solution for Seedcom to manage all child company in one cloud system*

*There are 5 companies used this system to manage 5000 employees all Viet Nam country.*

*The solution includes follow modules:*

*HR, Internal communication, work flow approval, file start service, Onmi channel (Online + offline), Bi integration, automation marketing, Capillary CRM integration, customer profile management, CRM system, market place integration (lazada), Oracle EBS, SAP B1*

**Responsibilities**

- Build team and product,
- Planning, design, project management
- Deploy this solution to make it live in child companies

**Technologies used in project**

- Java, Oracle database
- Integration Oracle EBS, and SAP erp.

**Jul.2013 – Feb.2014:***Qand.me***Project manager****Online survey domain**

*This is our source project from Japan customer, this customer is a startup.*

*Build online survey tool include two channel: web and mobile app(ios and android)*

**Responsibilities**

- Estimate,
- Planning, design, project management

**Technologies used in project**

- PhP
- Mysql

**Achievements:**

- This web tool to be a great survey startup company in Vietnam.

**Jul.2012 – Feb.2013:***Global Cyber Soft  
company***Project manager****FA domain**

Applet Java and Win form for Editor editing, viewing and generating recipe.  
Equipment control Windows application via SEMI standards

**Responsibilities**

- Estimate,
- Planning, design, project management

**Technologies used in project**

- .Net, MVC Linq, WPF, MVVM
- DB: MS SQL 2008
- Java profiler, .net profiler

**Achievements:**

- Two projects were finished in parallel.

**Dec.2009 – Jun.2012:***RedAnt Company***Project manager****Business domain**

eCommerce website: tapchilamdep.com (top 300 website in VN),  
concung.com, Cloud ERP, CRM, Call Center, Android app etc.

**Responsibilities**

- Project management
- Build project team, Collect requirement from sale, stock, marketing department
- Planning, design, project management
- Define new feature which bring profit for sale
- Build and manage content and SEO team.
- Training for end user and planning for enhance project.

**Technologies used in project**

- .Net, MVC Linq, PHP Yii framework
- SEO, build social network
- DB: Ms Sql 2008, mysql 5.3
- Java Android, PhoneGap framework, asterisk voice IP
- Customize Magento, PrestaShop ecommerces web site

**Achievements:**

- All target achieved: cloud ERP, CRM, call center, e-office and webs site ecommerce finished.
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- Achieved new SEO technology and social network.

**July. 2009 – Dec. 2009:****Project Director***Renovation Soft  
company***Business domain**

Create name card online, taxi management using GPS device, hospital management

**Responsibilities**

- Review effort, review Planning,
- Manage customer, support project leader
- Build CMM process

**Technologies used in project**

- .Net
- Java, applet
- C++.
- Symbian mobile game

**Achievements:**

- Archived new domain knowledge.

**Nov. 2004 – June. 2009:****Project manager***FPT Software company***Business domain:**

Business intelligent, Control iAMT chip Intel by web application, Eclipse plug-in, Java web application Criminal statistic.

**Responsibilities**

- Estimate, planning, manage development team, communication with customer, report to customer and program manager

**Technologies used in project**

- Java, Spring, Struts, Hibernate, Java script JQuery, CSS, multi-language
- C++,C#, Cobol
- GEF framework
- DB: Oracle 9i OS: Windows 2000, 2k3,XP

**Achievements:**

- Project completed and released on time
- All objectives of project were achieved.
- Customer satisfaction survey higher 90 points / 100 points.

**June. 2002 – Oct. 2004:****Developer***SSPEC company***Business domain:**

PDA application, SMS gateway

**Responsibilities**

- Get requirement of customer, design, coding, deployment, support customer

**Technologies used in project**

- Technology: C#, java,

- DB: MSDE2000
- OS: WinCE, Windows XP, Windows 2k2 Server

**Achievements:**

- Project complete and release on time

**LANGUAGES:**

- Fluent in English and Vietnamese

**EDUCATION:**

2012: *PMP Certificate*

2005: *Obtained: Oracle OCP 9i Certificate*

1998 – 2002: *Bach Khoa HCM University*  
*Degree obtained: Engineer*

**Contact:**

- E: [thinhs@gmail.com](mailto:thinhs@gmail.com)
- M: 0933309098
- Address: D2-4, Hưng Vương 2, Tân Phong ward, District 7, HCM.
- DOB: 21-10-1980
- Married.